ATTACHMENT A

IMD Price List

Effective October 1, 2026

This Attachment A is IMD's price list. It is incorporated by reference into the Centralized EMS Medical Direction Agreement between International Medical Direction, LLC ("IMD") and the EMS Agency for pricing reference. All fees are payable under Section 6 of the Agreement.

This is a price list, not a schedule of agreed services.

- Your **accepted Proposal/Bid** lists the services your agency has selected and the agreed rates. Those rates are fixed for the term.
- This price list gives standard rates for every IMD service. A service added later is priced at the rate in effect when the addition is accepted.
- Triggered charges (deployment fees, the no-notice charge, wildland ALS event, and diversion investigation) are fixed at the rates in effect on the date your Proposal/Bid was accepted.
- IMD may update this price list with 60 days' written notice. Updates never change an accepted Proposal/Bid.

How Your Base Price Is Set

Every agency pays for Administrative and Online Medical Direction. The rate depends on annual EMS call volume. Rural pricing is billed in units of 1,600 calls, and any partial unit counts as a full unit. For example, an agency with 2,800 calls falls in the 1,601–3,200 range and pays for 2 units.

Annual EMS calls	Category	Administrative MD	Online MD	Base total / month
Up to 1,600	Rural (1 unit)	**$250**	**$250**	**$500**
1,601 – 3,200	Rural (2 units)	**$500**	**$500**	**$1,000**
3,201 – 4,800	Rural (3 units)	**$750**	**$750**	**$1,500**
More than 4,800	Urban	**$500 / manned station**	**$500 / manned station**	**$1,000 / manned station**

ALS agencies also pay the required ALS and DEA Oversight fee: **$250/month** (rural) or **$500/month** (urban), per agency, per state. Items marked **Required** must be included in every Proposal/Bid for that agency type; everything else is included or optional.

What's Included

The Administrative and Online Medical Direction fees include the following time with IMD staff:

	Physician	EMS Coordinator / Manager
Virtual time per 1,600-call unit (rural) or per manned station (urban)	1 hour per month	3 hours per month
Scheduled meetings per agency	4 per year: 1 in-person visit and 3 virtual meetings (Zoom or similar)	4 per year: 1 in-person visit each quarter for the 3-hour training (Item 18)

Included hours are reconciled over a rolling quarter. Substantial work beyond the included hours is billed at $175/hr (physician) or $75/hr (EMS Coordinator/Manager). Additional in-person physician time is available under Item 5.

Pricing Examples

Monthly costs for required services only, unless noted.

Example 1: Rural BLS agency, 1,200 calls per year (1 unit)

Rural Administrative Medical Direction (Item 1): 1 × $250	**$250**
Rural Online Medical Direction (Item 2): 1 × $250	**$250**
Monthly total	**$500**

Example 2: Rural ALS agency, 2,800 calls per year (2 units)

Rural Administrative Medical Direction (Item 1): 2 × $250	**$500**
Rural Online Medical Direction (Item 2): 2 × $250	**$500**
Rural ALS and DEA Oversight (Item 6): 1 agency, 1 state	**$250**
Monthly total	**$1,250**

Adding optional DEA Monthly Reporting (Item 7) brings the total to $1,500.

Example 3: Urban ALS fire department, 5 manned stations

Urban Administrative Medical Direction (Item 3): 5 × $500	**$2,500**
Urban Online Medical Direction (Item 4): 5 × $500	**$2,500**
Urban ALS and DEA Oversight (Item 8): 1 agency, 1 state	**$500**
Monthly total	**$5,500**

Adding the optional Exposure Program (Item 33) for 120 personnel adds $600 per month, plus lab and medication costs.

Fee Summary

#	Service	Status	Fee	Billed
MEDICAL DIRECTION				
1	Rural Administrative Medical Direction	REQUIRED	**$250**	per month, per 1,600-call unit
2	Rural Online Medical Direction	REQUIRED	**$250**	per month, per 1,600-call unit
3	Urban Administrative Medical Direction	REQUIRED	**$500**	per month, per manned station
4	Urban Online Medical Direction	REQUIRED	**$500**	per month, per manned station
5	Extra In-Person Physician Time	OPTIONAL	**$175/hr**	8-hr minimum, plus travel
DEA AND MEDICATION OVERSIGHT				
6	Rural ALS and DEA Oversight	REQUIRED	**$250**	per month, per agency, per state
7	Rural DEA Monthly Reporting	OPTIONAL	**$250**	per month, per agency, per state
8	Urban ALS and DEA Oversight	REQUIRED	**$500**	per month, per agency, per state
9	Urban DEA Monthly Reporting	OPTIONAL	**$500**	per month, per agency, per state
10	Annual Compliance Inspection	REQUIRED	**Included**	1 per year; extra $175/hr
11	Diversion Investigation	REQUIRED IF DIVERSION	**$175/hr**	8-hr minimum, plus travel
MEDICATION AND VENDING MACHINE SUPPORT				
12	Vending Restocking: In-Region, As Needed	OPTIONAL	**$500**	per month, per machine
13	Vending Restocking: In-Region, Weekly	OPTIONAL	**$750**	per month, per machine
14	Vending Restocking: Out-of-Region, As Needed	OPTIONAL	**$750**	per month, per machine
15	Vending Restocking: Out-of-Region, Weekly	OPTIONAL	**$1,000**	per month, per machine
16	After-Hours Medication Pickup or Delivery	OPTIONAL	**$150 / $250**	pickup / delivery, plus $0.76/mile
17	Non-Controlled Medications and Supplies	OPTIONAL	**Price list**	per request
PHYSICIAN-DIRECTED CONTINUING EDUCATION				
18	CME and Training Program	REQUIRED	**Included**	—
19	Custom CE and Training Sessions	OPTIONAL	**$65–$175/hr**	8-hr minimum per day, plus travel
20	Travel Expenses	OPTIONAL	**Actual cost**	per trip, billed with receipts
PHYSICIAN-DIRECTED GUIDELINES AND PROTOCOLS				
21	Adoption of Area, Regional, or State Protocols	REQUIRED	**Included**	—
22	Custom Protocol Development and Updates	OPTIONAL	**$3**	per user, per month, paid to vendor
OUT-OF-STATE WILDLAND OPERATIONS				
23	Wildland Out-of-State Deployment	REQUIRED IF DEPLOYING	**$500 / $750**	BLS / ALS, per incident
24	Wildland Significant ALS Event Contingency	OPTIONAL	**$750**	first event, per incident
CRITICAL CARE PROGRAMS				
25	CCT Ground: Small-Scale (under 12 calls/mo)	OPTIONAL	**$500**	per month; $125/call over 12
26	CCT Ground Program (unlimited calls)	OPTIONAL	**$2,000**	per month, per agency
27	CCT Flight Program (ground included)	OPTIONAL	**$3,000**	per month, per base or station
28	CCT Online Medical Direction by Intensivist	OPTIONAL	**$250**	per call, added to Items 25–27
29	Out-of-Country, Off-Shore, or Austere Ops	OPTIONAL	**$1,000**	per month, per agency
AGENCY EMS EDUCATION PROGRAMS				
30	EMR/EMT Program Oversight	OPTIONAL	**$500**	per month, per location
31	AEMT Program Oversight	OPTIONAL	**$1,000**	per month, per location
32	Paramedic Program Oversight	OPTIONAL	**$2,500**	per month, per location
EXPOSURE PROGRAM				
33	Exposure Program	OPTIONAL	**$5**	per person, per month, plus lab/meds
ADDITIONAL SERVICES				
34	Video Production and Editing	OPTIONAL	**$45/hr**	per staff member
35	Contract Administrative/Operational Support	OPTIONAL	**$45–$75/hr**	per request

Service Details

Medical Direction

1. Rural Administrative Medical Direction — $250

REQUIRED · Rural agencies (4,800 calls/yr or fewer) · per month, per 1,600-call unit

Oversight of agency clinical operations, protocol approval, quality management participation, and administrative medical oversight. Each 1,600-call unit includes 1 hour of virtual physician time and 3 hours of virtual EMS Coordinator/Manager time per month. See "What's Included" on page 2.

2. Rural Online Medical Direction — $250

REQUIRED · Rural agencies (4,800 calls/yr or fewer) · per month, per 1,600-call unit

24/7/365 access to IMD physicians for real-time patient care guidance, online consultation, and physician orders within approved scope.

3. Urban Administrative Medical Direction — $500

REQUIRED · Urban agencies (more than 4,800 calls/yr) · per month, per manned station

Oversight of agency clinical operations, protocol approval, quality management participation, and administrative medical oversight. Each manned station includes 1 hour of virtual physician time and 3 hours of virtual EMS Coordinator/Manager time per month. See "What's Included" on page 2.

4. Urban Online Medical Direction — $500

REQUIRED · Urban agencies (more than 4,800 calls/yr) · per month, per manned station

24/7/365 access to IMD physicians for real-time patient care guidance, online consultation, and physician orders within approved scope.

5. Extra In-Person Physician Time — $175/hr

OPTIONAL · All agencies · 8-hour minimum, plus travel (Item 20)

In-person physician time beyond what is included above.

DEA and Medication Oversight

6. Rural ALS and DEA Oversight — $250

REQUIRED · Rural ALS agencies · per month, per agency, per state

Additional ALS oversight. IMD assists the agency with its DEA registration and provides ongoing DEA compliance support, including DEA Form 222 management.

7. Rural DEA Monthly Reporting — $250

OPTIONAL · Rural ALS agencies · per month, per agency, per state

Monthly electronic by-vial activity reports, with reconciliation and compliance audits by IMD staff.

8. Urban ALS and DEA Oversight — $500

REQUIRED · Urban ALS agencies · per month, per agency, per state

Additional ALS oversight. IMD assists the agency with its DEA registration and provides ongoing DEA compliance support, including DEA Form 222 management.

9. Urban DEA Monthly Reporting — $500

OPTIONAL · Urban ALS agencies · per month, per agency, per state

Monthly electronic by-vial activity reports, with reconciliation and compliance audits by IMD staff.

10. Annual Compliance Inspection — Included

REQUIRED · ALS agencies · 1 per year; additional inspections $175/hr

Agency or system-level compliance inspection, DEA or quality audit, including a physical site review by an IMD physician or designee. One inspection per year is included. Additional inspections requested by the agency are billed at $175/hr plus travel (Item 20).

11. Diversion Investigation — $175/hr

REQUIRED IF DIVERSION OCCURS · ALS agencies · 8-hour minimum, plus travel (Item 20)

Compliance investigation, inspection, and DEA quality audit following a suspected or confirmed diversion, including a physical site review by an IMD physician or designee.

Medication and Vending Machine Support

12. Vending Machine Restocking: In-Region, As Needed — $500

OPTIONAL · ALS agencies · per month, per machine

Restocking on request. See the vending program details below.

13. Vending Machine Restocking: In-Region, Weekly — $750

OPTIONAL · ALS agencies · per month, per machine

Scheduled weekly restocking. See the vending program details below.

14. Vending Machine Restocking: Out-of-Region, As Needed — $750

OPTIONAL · ALS agencies · per month, per machine

Restocking on request. See the vending program details below.

15. Vending Machine Restocking: Out-of-Region, Weekly — $1,000

OPTIONAL · ALS agencies · per month, per machine

Scheduled weekly restocking. See the vending program details below.

16. After-Hours Medication Pickup or Delivery — $150 / $250

OPTIONAL · All agencies · pickup / delivery, per request, plus $0.76/mile

Emergent pickup or delivery of EMS medications to the agency or its machine outside standard business hours.

17. Non-Controlled Medications and Medical Supplies — Price list

OPTIONAL · All agencies · per request; prices subject to change

Additional non-controlled medications and supplies requested by the agency, when in stock. Provided under the oversight of IMD's EMS Pharmaceutical Physician.

Vending program details

	As needed	Weekly
In-region (within 30 miles of IMD main office)	**$500 (Item 12)**	**$750 (Item 13)**
Out-of-region (more than 30 miles)	**$750 (Item 14)**	**$1,000 (Item 15)**

All fees are per machine, per month.

- **As needed:** IMD restocks when the agency requests it.
- **Weekly:** IMD restocks on a scheduled weekly visit.
- IMD restocks with medications and supplies the agency provides.
- The agency must hold a machine software subscription and give IMD access.
- Service hours are 9 a.m.–5 p.m., Monday–Friday, excluding federal holidays. For after-hours service, see Item 16.
- Controlled substances are handled under the agency's DEA registration, with IMD physician oversight.

Physician-Directed Continuing Education

18. CME and Training Program — Included

REQUIRED · All agencies

Mandatory physician-directed continuing education, remediation, and high-risk skills validation:
• Live webinar CE twice a month
• Physician-led CE twice a year
• Quarterly 3-hour in-person training visit by your EMS Coordinator/Manager
• Access to the Collaborative Learning Center (CLC) for CE tracking and storage, and recorded NREMT-compliant, physician-approved CE

19. Custom CE and Training Sessions — $65–$175/hr

OPTIONAL · All agencies · 8-hour minimum per session day, plus travel (Item 20)

Custom development and delivery of CE, remediation, or high-risk skills validation requested by the agency. Rates: BLS instructor $65/hr; ALS instructor $75/hr; physician $175/hr.

20. Travel Expenses — Actual cost

OPTIONAL · All agencies · per trip, billed with receipts

Travel by IMD personnel to agency sites for agency-requested meetings, training, or inspections that are not already included above.

Physician-Directed Guidelines and Protocols

21. Adoption of Area, Regional, or State Protocols — Included

REQUIRED · All agencies

IMD adopts and supports the area, regional, or state guidelines and protocols that apply to the agency.

22. Custom Protocol Development and Updates — $3

OPTIONAL · All agencies · per user, per month, paid to vendor

Creation, modification, or review of custom protocols, guidelines, and standing orders. Requires Mission Critical Protocols software, which keeps protocols updated in real time for all IMD physicians. The agency contracts with and pays Mission Critical Protocols directly.

Out-of-State Wildland Operations

23. Wildland Out-of-State Deployment — $500 / $750

REQUIRED WHEN DEPLOYING · All agencies deploying outside their primary state · BLS / ALS, per incident

Incident Location Medical Director (ILMD) coordination and deployment packet, with notice to IMD. BLS deployments: $500 per incident. ALS deployments: $750 per incident. Deployments without notice to IMD: add $2,000 per incident plus legal fees.

24. Wildland Significant ALS Event Contingency — $750

OPTIONAL · ALS agencies · first event, per incident

Covers mandatory reporting to the jurisdictional authority, and DEA filing if required, for the first significant event on an incident where controlled medications are administered. Without notice to IMD: add $2,000 per incident plus legal fees.

Critical Care Programs

25. CCT Ground: Small-Scale (fewer than 12 calls/month) — $500

OPTIONAL · ALS agencies · per month, per agency; $125 per call over 12

Critical care transport oversight and guidelines for a ground program with infrequent high-acuity transports.

26. CCT Ground Program (unlimited calls) — $2,000

OPTIONAL · ALS agencies · per month, per agency

Critical care transport oversight and guidelines for a ground-only high-acuity program originating in the US or Canada. Includes access to the Critical Care Patch Line.

27. CCT Flight Program, ground included (unlimited calls) — $3,000

OPTIONAL · ALS agencies · per month, per base or station

Critical care transport oversight and guidelines for a ground and air high-acuity program originating in the US or Canada.

28. CCT Online Medical Direction by Intensivist — $250

OPTIONAL · ALS agencies · per call, in addition to Items 25–27

On-line medical direction by a critical care qualified EM physician or ICU intensivist. Billed in addition to CCT program fees.

29. Out-of-Country, Off-Shore, or Austere Operations — $1,000

OPTIONAL · ALS agencies · per month, per agency

Physician oversight for off-shore, out-of-country, and austere operations. All activity must be sanctioned by the US Department of State.

Agency EMS Education Programs

30. EMR/EMT Program Oversight and Accreditation Support — $500

OPTIONAL · All agencies · per month, per location

Physician oversight and accreditation support for the agency's own EMR/EMT education program.

31. AEMT Program Oversight and Accreditation Support — $1,000

OPTIONAL · All agencies · per month, per location

Physician oversight and accreditation support for the agency's own AEMT education program.

32. Paramedic Program Oversight and Accreditation Support — $2,500

OPTIONAL · All agencies · per month, per location

Physician oversight and accreditation support for the agency's own Paramedic education program.

Exposure Program

33. Exposure Program — $5

OPTIONAL · All agencies · per person, per month, plus lab and medication costs

Physician supervision of exposures under Dr. David Turner, including PEP prescribing and dispensing, management of lab testing, and follow-up. Lab and medication costs are billed separately.

Additional Services

34. Video Production and Editing — $45/hr

OPTIONAL · All agencies · per staff member

Video production, including filming and editing.

35. Contract Administrative and Operational Support — $45–$75/hr

OPTIONAL · All agencies · per request

Remote staffing by non-physician administrative personnel.

Terms and Notes

1. All fees exclude applicable taxes, which the EMS Agency pays.
2. IMD may update this price list with at least 60 days' written notice. Updates apply only to services added after the update takes effect and do not change an accepted Proposal/Bid or any fixed triggered charge (Agreement Section 6.1).
3. All fees are subject to ACH automatic withdrawal as described in Section 6.3 of the Agreement.
4. Additional services the EMS Agency requests are invoiced separately and paid on the same terms as the monthly retainer.
5. Custom classes provided by IMD, such as AHA, NAEMT, and State Initial Certification programs, carry additional fees (card, administrative, roster, and instructional costs) and follow vendor pricing. See the IMD education price sheet.
6. Lab and medication costs are not included in the fees above. They follow vendor pricing and may change. See the current IMD medication and lab price sheets.